New York, Jany 5th,1897 T. Hayashi, Esq, 65 Rue de la Victoire Paris, France.

Dear Sir,

Early last summer I mailed you a letter by M. H. Sano, and thinking possibly it may have been mislaid, I thought I would write you another. We have been established here over two years and have succeeded in obtaining the most of our old customers, especially the good ones, and as you know they have plenty of money. Our people

appreciate very high art, and we have their confidence, which means a good deal, and as I know you have the finest goods in the market and as you may not be able to dispose of all of them, I should be very pleased to have you send me a consignment. We can dispose of fine lacquers, chinese blue & white jades, fine bronzes etc. M^r. Endlipp who formerly had charge of the books in the old company is associated with me. If you decide to send us goods, we shall be very happy in rendering statement & check.

Hoping to hear from you, I remain yours truly Edward G. Getz.