

London 21 Nov 1895

My dear Monsieur Hayashi

In reply of your letter of the 20th, I will send you a cheque for the 4000 fcs as you desire. Could you not get Weatly to insure the figurines for 4000 fcs or 100 fcs each if they would not charge more than 2 or 3 per cent but should they ask a higher rate I should prefer to run the risk. In your letter I do not know if I understand it correctly but I think you wish me to understand that 2 or 3 are broken

[To 2nd page left]

but I thought that when I saw them in Paris there were 40 perfect. I think 4 broken, you ought to send me the 43 or 44 & count them as 40 unless you may have sold any, I should feel obliged if you would tell me if the lot is intact just as I saw them in your house. I should also thank you for any information you can give me, do you think there will be any come into the market ? Also do you know if Madame Korin makes any now, I think you said she was very ill, as an old woman. I only ask you these few questions as they will be useful in talking any client about them. So if you will kindly send them to me as soon as you conveniently can & I will send you cheque at once. Also will you ask Weatly to send me word the day they are dispatched from Paris as I have made arrangements to have a porter to see and help to unpack them at Newhaven.

I only wished I lived nearer to you we could do a large business but you see I cannot leave my business here. I could buy some fine Netsukes if you have a lot at a fair

[To 1st page right]

price. I did not think you would care for the lot of faience but I thought they would be no warm to send you the list for your inspection.

Of course mon ami if you say that they were 40 figurines including the 3 or 4 damaged ones I quite take your word as I may tell you I have the most perfect confidence in you and all you tell me, and as soon as I receive them I will send you the cheque.

Hoping you are quite well

Believe me

Your very sincerely

W. D. Cutter

I think it would be better to pack each figure in a small box.